




EXPERIENCE
the **LACQ ADVANTAGE**

www.lacq-advantage.com

A man in a dark blue suit, white shirt, and striped tie stands in a hallway with warm lighting and red accents. A green and blue graphic overlay is on the right side of the image.

A unique experience
with no equivalent in Europe.

“ Welcome to the Lacq Basin! ”

SOBEGI, the European champion of industrial utilities and services for more than 40 years, welcomes you to a region which is historically dedicated to industry and deliberately embracing the future.

Facilities manager for the two largest SEVESO chemical parks in South West of France, a reference in terms of infrastructure sharing, SOBEGI offers you a relevant vision and smart solutions with only one ambition: your performance and your satisfaction.

Our team of qualified professionals is passionately committed to ensuring your competitiveness at all times, in a favorable local environment: access to an efficient energy mix, safety culture, centers of excellence for scientific research and development, and synergies with local stakeholders.

From the early stages of your project and thanks to our expert support, your installation in the Lacq-Orthez area will be a success. A fit-for-purpose solution and a “Plug & Play” approach will allow you to stay focused on your core business while enjoying the benefits of a highly structured site.

Our best ambassadors are our customers who testify here about our engagement at their side. Together, as responsible industrialists, we are today developing the innovative and sustainable solutions that already prefigure the future of the industry.

Like these worldwide leaders, entrust us, and live the unique experience of the Lacq Basin!

Gilles NOGUÉROL, SOBEGI President





YOUR PARTNER OF CHOICE IN EUROPE FOR UTILITIES AND SHARED SERVICES

SOBEGI puts the power of its industrial tool at the service of your performance. Our team of experts accompanies you in a personalized way to develop your project, whatever its size and its specificities.

Looking for a location to start your business?

We have available land on our two chemical parks and will facilitate your installation

To discover our industrial real estate, visit: www.lacq.advantage.com



Want to develop a new industrial process?

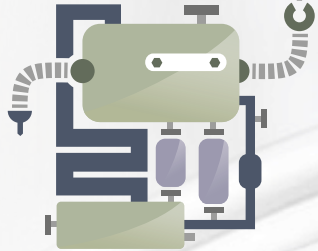
We provide support in a secure environment to test your innovations in real conditions.



Your technical specifications require the adaptation of our capabilities?

We evolve our industrial facilities in accordance to your needs.

7 reasons to choose the Lacq Basin



A SEVESO III environment connected to Europe and featuring a strong industrial culture

A single contact to facilitate your administrative procedures and mobilize any necessary financial aids: CHEMPARC

A single provider for all your required utilities and services: SOBEGI

A single multi-year contract for a controlled investment

High capacity units to directly connect your facilities to and reduce your investment

Access to a competitive and complete energy mix, predictable over the year

Shared infrastructures and services that limit your costs

THE LACQ BASIN, CONNECTED TO EUROPE



3 international airports

The airport of Pau is 25 minutes away, Biarritz and Lourdes are one hour away, with daily connections to major European capitals.



Rail network

2 main train stations located in Pau and Bayonne
1 nearby train station 7 km away



Port facilities

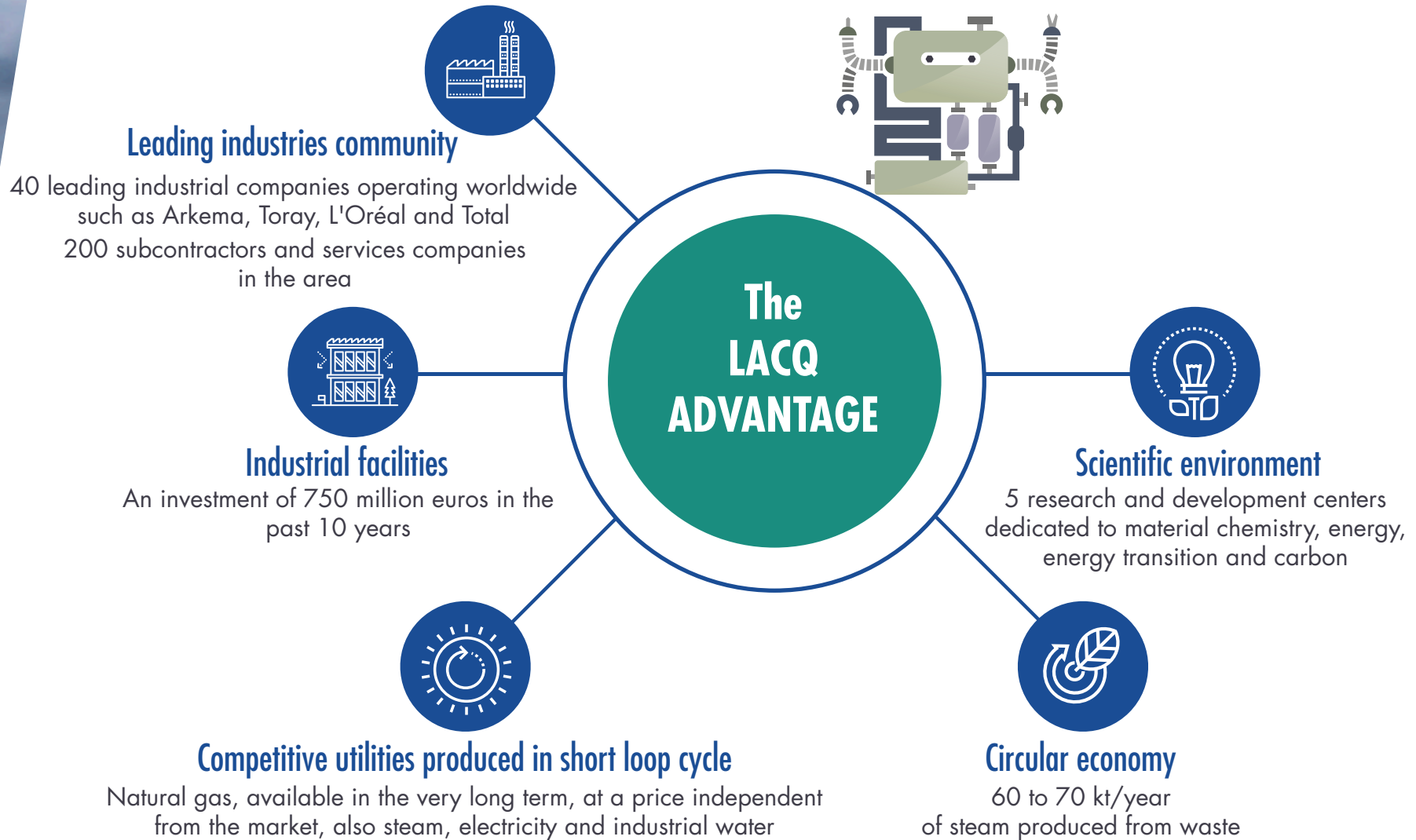
3 ports, including the port of Bayonne, 80 km away



Highways

A motorway junction 9km away (A64 and A65)

A growing, dynamic and responsible industrial ecosystem







OUR PLUG & PLAY SOLUTIONS





DEVELOP

DEVELOP YOUR POTENTIAL IN A MOTIVATING, SECURED AND SHARED ENVIRONMENT

- > Take advantage of the available land on our chemical parks to develop your project.
- > Join us and take part in the first community of leading industries in Europe!

ACCELERATE YOUR GROWTH AND STRENGTHEN YOUR COMPETITIVENESS

- > Increase your production capacity and your performance thanks to the local and sustainable energy mix independent from market fluctuations.



GROW

BRING YOUR INNOVATIONS TO LIFE

- > Test and demonstrate your new processes in real industrial conditions.
- > Benefit from the expertise of 5 R&D centers located nearby.



INNOVATE



**ACT
SUSTAINABLE**

STRENGTHEN YOUR SUSTAINABLE DEVELOPMENT COMMITMENTS

- > Become an active participant in an industrial community committed to the protection of people and the environment.



DEVELOP

YOUR EXCLUSIVE FACILITATOR WILL ACCOMPANY YOU SO AS TO ESTABLISH YOUR OPERATIONS IN THE BEST CONDITIONS POSSIBLE

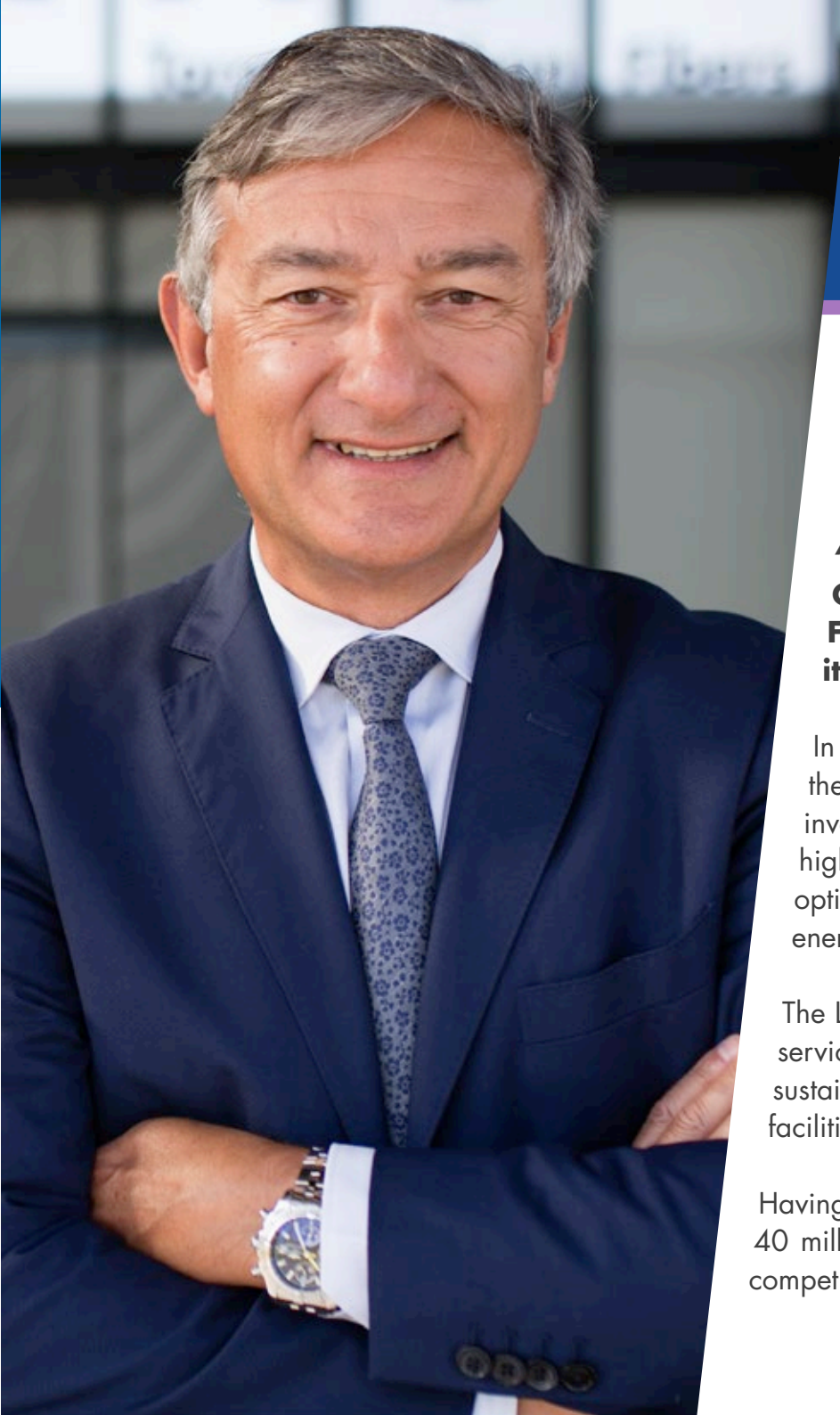
- Our available land parcels, from 1 to 18 ha, can be adapted to your needs.
- Our engineering team brings you its experience and expertise to elaborate with you an optimized and economical Plug & Play solution.
- Our shared infrastructures and the possible synergies with local industries allow you to reduce your installation and operating cost.
- We provide you with a competitive offer of energy and shared services.
- We make your administrative procedures easier and help you find locally the skills and subcontractors you need, thanks to the Lacq Plus network.



GROW

WE SUPPORT YOUR GROWTH

- We have the available real estate to expand your business.
- We provide you with additional utilities. We have spare services and logistics capacity to match your needs.
- We adapt our infrastructures to the evolution of your requirements.
- Our shared experience of collaboration since your establishment will allow us to provide you with the consulting expertise relevant to your development.



Testimony : Jean-Marc Guilhempey

CEO & Chairman of the Board – Toray Carbon Fibers Europe

**“ We saved 40 M€ of investment
by locating our operations in Lacq. ”**

“Our group is involved in the manufacturing and marketing of Torayca® Carbon Fiber and Composite Materials at a European level through its French subsidiary, Toray Carbon Fibers Europe. It is the largest facility of its kind in Europe.

In 2012, we took the decision to build an industrial facility to manufacture polyacrylonitrile, the raw material used in the production of carbon fiber. This was an important strategic investment, as our competitiveness depends on our ability to provide our customers with a high-quality product that offers consistent mechanical properties. In order to guarantee an optimal level of quality, it is essential to have access to a reliable and precisely controlled energy source.

The Lacq chemical park, operated by SOBEGI, was a natural choice as it met all our utilities, services and logistical requirements. The chemical park's commitment to the responsible and sustainable management of the site, with on-site energy production and efficient waste-treatment facilities, were also key factors that attracted us to the site.

Having direct access to SOBEGI's services allowed us to make an approximate saving of 40 million euros. As a result, we have been able to maintain a strategic advantage over our competitors and thereby ensure the future sustainability of our production facilities in Europe.”





Testimony: Hervé Brouder

Director of the Arkema Lacq-Mourenx production centers.

**“ We work hand in hand with SOBEGI
to maintain our activities in the long term.”**

“The history of Arkema in the thiochemical industry is closely linked to the history of Lacq Basin.

We have been working hand in hand with SOBEGI for ten years to ensure the sustainability of our activities. To that end, we have developed an integrated economic model for the supply and transformation of hydrogen sulphide (H₂S) extracted from the Lacq gas reservoir, which allows us to secure the raw material at a controlled cost, since it is not subject to international market fluctuations.

Thiochemistry, in which Arkema is one of the world leaders, is a complex activity that requires a SEVESO environment. Safety is our first corporate value, and we share it with SOBEGI. Sharing the safety and security services with the other companies on the chemical parks allows us to constantly aim for high level objectives in this domain, and we collaborate every day to improve our respective performances.

The Lacq Basin combines many advantages of an «industrial ecology», based on sharing utilities, steam in particular, services as well, and on a wider scale, of a circular economy to, for example, extract additional value from our industrial by-products, in a sustainable and responsible way.

As the leading employer of the basin, we conduct an active and responsible human resources development policy in line with our group CSR strategy. In partnership with the local stakeholders, we always act in favor of a good understanding and acceptability of our activities and facilities.”



INNOVATE

IMMERSED IN A RESEARCH AND DEVELOPMENT ECOSYSTEM

- We provide a safe and reliable environment to launch your processes in their industrialization phase:
 - Available infrastructures to plug in directly to
 - Light solutions, adapted to a limited time frame
 - Access to a state-of-the-art laboratory
- You save on the construction costs of your new installations and benefit from tailor-made support in order to develop your activities and validate your innovations.



ACT SUSTAINABLE

WE ENHANCE YOUR CSR* APPROACH THROUGH SUSTAINABLE SOLUTIONS

- To protect your staff
 - We host a safety training center and an industrial fire brigade.
 - We support you in risk management and we train your teams.
- To preserve the environment
 - We provide your company with low carbon footprint utilities, produced in short cycle.
 - We deploy innovative solutions to recycle waste and industrial water on our chemical parks, based on a circular economy principle.
 - Our team assists you in the quality control of your products and processes, and help measure their impact on the environment.
- To facilitate your commitment towards local communities
 - We work together with you and the local industrial operators to maintain dialogue with local residents at all times and ensure the acceptability of our activities.

*Corporate Social Responsibility



Testimony: Pierre Moreau

Director of Bioénergie du Sud-Ouest, Vertex Bioenergy group.

“The Lacq chemical park combines all the advantages we need to expand into new markets.”

“Ten years ago, we chose the Lacq chemical park to establish our fourth bioethanol production plant in Europe.

The site is ideally located for our business in the heart of a corn production area, the raw material we use, with excellent road and rail connections and close to the port of Bayonne... all the conditions were met in an environment ready to welcome us.

In particular, we have developed a partnership with SOBEGI based on their long-term ability to meet our energy requirements.

SOBEGI's strength also lies in its ability to develop synergies between various industrial activities: the steam we use is produced locally via the recovery of the methane contained in the gas produced in Lacq.

In addition, about 30% of the «green» CO₂ that we reject is directly captured by a company established on our site.

Tomorrow, we will be able to extract additional value from our other by-products by further implementing an effective logic of circular economy.”

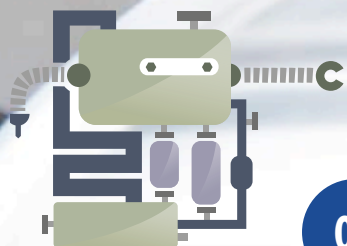




**WELCOME
TO THE LACQ BASIN!**



5 STEPS TO SET UP YOUR OPERATIONS



01

Identify your real estate

We have available industrial land parcels from 1 to 18 ha, as well as industrial spaces with technical buildings, offices and laboratories from 4,000 to 13,000 m² in a SEVESO environment adapted to your requirements.



02

Define your scope of work

We will together build an integrated, economical and optimized Plug & Play integration solution. We will adapt our infrastructure to your needs and requirements.

Undertake technical studies, administrative procedures and incentive funding requests

A single contact within CHEMPARC welcomes you and coordinates your formalities with the help of the territorial institutions such as the Nouvelle Aquitaine Regional Council, the Lacq-Orthez Community of Communes, the Pau Béarn CCI as well as local governmental organizations: Departmental Prefecture, DREAL for industrial risk related procedures, and DIRECCTE to mobilize state aid and address your recruitment needs. Total Développement Régional contributes to your project economic development.

03



04

Build and start-up your facilities

We are committed to delivering, according to your specifications, the utilities and services you require, while respecting your execution planning.



05

Operate

We provide you with a competitive and predictable energy mix throughout the year. You benefit from cost-effective shared services: firefighting, quality and environmental control, industrial maintenance, railway engine operation, security service and access control.

BENEFIT FROM THE ADVANTAGES OF A PERFORMANT ENERGY MIX

Lacq

- Gas: 1300 GWh/year
- Steam: 1000 kt/year of which 40% renewable (Biomass)
- Filtered water: 2 Mm³/year
- Cooling water: 1,000 GWh/year
- Electricity: 150 GWh/year (Cogeneration)

Mourenx

- Steam: 130 kt/year, 50% of which comes from waste valorization

Visit us and discover our complete utilities and services offer.

www.lacq-advantage.com

A background image showing a close-up of two hands shaking in a firm grip, symbolizing a business agreement or partnership. The hands are in the foreground, while the faces of the people involved are blurred in the background.

BÉARN, A DYNAMIC AND ATTRACTIVE TERRITORY

- **OPEN TO THE WORLD**

- **REGION'S SECOND LARGEST ECONOMIC, RESEARCH & DEVELOPMENT AND INNOVATION CLUSTER**

- **16,000 COMPANIES AND 150,000 JOBS**

- **A UNIQUE POOL OF COMPETENCE IN EUROPE:**

- Chemistry, Materials, Geosciences, Equine Industry, Aeronautics, Agribusiness

- **5 RESEARCH CENTERS DEDICATED TO MATERIAL CHEMISTRY, ENERGY, ENERGY TRANSITION AND CARBON:**

- Chemstart'Up, GRL (Arkema), PERL (Total), Toray CFE Technical Center, CANOE platform

- **QUALIFYING TRAINING CURRICULA:**

- Scientific branch of the University of Pau and Pays de l'Adour (UPPA), labeled I-Site and the energy, environment and climate control vocational campus
- Business and engineering schools (ESC Pau, ENSGTI, CESI, EISTI)
- Mourenx vocational education complex providing training for chemistry and safety engineering professions
- Continuing education centers

An exceptional quality of life

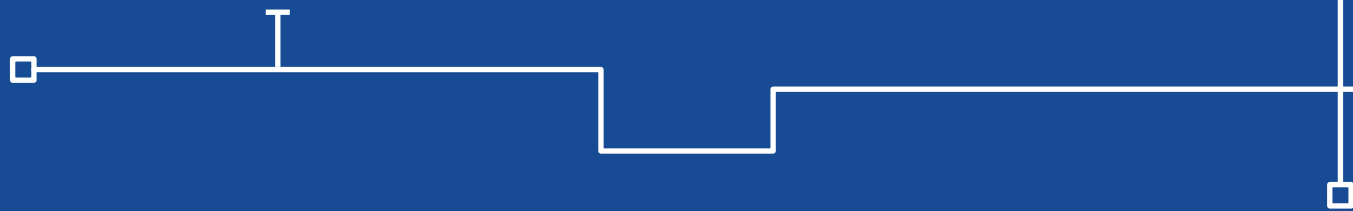
Located between the ocean and the mountains, the region offers a unique and surprising environment, at the foot of the Pyrenees.

You can enjoy skiing and all the water sports offered on the Basque coast, just an hour from Lacq. Sport (rugby, basketball, handball, pelota, horse riding) is practiced at a very high level and events of international stature attract visitors all year round: Grand Prix de Pau, Tour de France - Pau stage city, the International horse show Les Etoiles de Pau, Kayak World Championship...

For foreign collaborators, the International School of Béarn welcomes your children to Pau.

The historical and gastronomic heritage of the region will seduce culture lovers and epicureans alike.



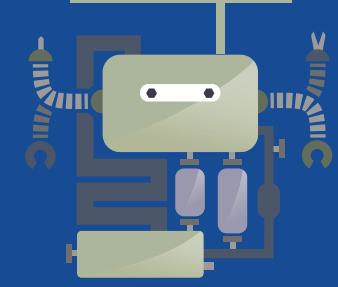


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**Extend
your experience**



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